

Dear Broadband Forum Colleague,

As we proceed through the final quarter of 2021, and while many of the challenges we witnessed in 2020 have endured, we have experienced another year of amazing progress in our open standards and Open Broadband work. Our success is built upon multi-organizational collaboration, dedication, shared needs, and vision.

Fixed and wireless broadband continues to be increasingly critical to home and business life and growing economic success. Vendors and service providers alike continue to recognize the important role that the Broadband Forum delivers to our industry.

The importance of our work is evidenced by our membership growth. Broadband Forum Membership is at a 10 year high. Even more importantly, our principal membership has increased year over year by nearly 20%. It is this growing number of principal members, large and small, vendors and service providers, that drive our open standards, generate new Open Broadband software releases, define new certification programs, and create new marketing materials for the benefit of the global industry.

Thanks to your commitment and contributions, the Broadband Forum's influence in our industry is more important than ever. This is reflected in the work we have produced in the last 12 months, which includes:

- 1 New Open Broadband Open Source Project,
- 3 test plans and new certification programs,
- · 4 marketing reports,
- 22 new technical reports.

From an Industry education and marketing perspective, the Broadband Forum's BASe has once again stood up to the challenge of virtual events and the reemergence of 'in-person' events. By the end of 2021, we will have delivered and supported:

- · 4 virtualized industry events,
- · 3 in-person events,
- Over 20 webinars and virtual training sessions.

Our initiatives across the Connected Home, 5G, CloudCO, and Access|Next, including our 'Open Broadband' projects, reports, test plans, certification programs, and educational material, continue to drive innovation and best practices across the global broadband industry.

While there is no doubt that we have successfully progressed our work through our virtual meetings, we hope to meet 'face-to-face' again in 2022 to get together with old friends and colleagues and welcome our new peers to the Broadband Forum.

I am pleased to inform you that for the second year in a row, The Broadband Forum's Board of Directors has decided to not increase our membership fee's structure.

We greatly appreciate your membership and commitment and kindly invite you to renew your company's membership in the Broadband Forum. Please note, for your convenience, your membership renewal invoice for 2022 is included with this letter. These membership dues directly fund the operational costs that make the Broadband Forum and its open standards, certification, software, and educational initiatives possible.

On behalf of the Broadband Forum Board of Directors and staff, I once again would like to take this opportunity to thank you for your continued support, offer congratulations on the exceptional achievements in 2021, and emphasize the foundations created for even greater success in 2022. Sincerely.

John Blackford, Chairman of the Board